



PROGRESSUS PSA – PROVIDES REAL COMPETITIVE ADVANTAGE!

Content + Cloud

What was the challenge that needed to be addressed?

Content+Cloud experienced a growing need from clients who wanted a PSA/ERP-solution that required more than what the standard D365 Business Central product could offer. This was important and something that needed to be addressed.

Since Content+Cloud wanted to continue working within the Microsoft ecosystem, they needed to find a solution that not only met the demanding functional needs of their clients, but also a product that was a Microsoft Partner and available on Appsource. They also wanted the solution to be able to assist them in differentiating and strengthening Content+Clouds' offer in the marketplace.

Why was the Progressus-solution chosen?

Progressus PSA met and surpassed all the expectations Content+Cloud had re. what it needed a PSA/ERP-solution to deliver. It had extended functionality that exceeded the usual requirements of the customer and that enabled the end-users to get even more out of the total (D365 Business Central and Progressus) solution than they projected from the start.

Progressus Europe has been very professional and supportive on all levels when it comes to our partnership, from onboarding and training down to marketing assistance.

About Content+Cloud

- A leading technology services business and Managed Services Provider.
- A long history with Dynamics GP, Dynamics NAV and Dynamics 365 BC, with a real focus on Dynamics 365.
- UK's most awarded Microsoft Partner with 19 Microsoft awards.
- 6 offices in the UK and South Africa.
- 775 employees.
- £100M GBP turn-over.

"The scope of Progressus PSA is significant and very impressive! This far, any question from a customer re. functionality and what they need it to do – has always been answered with a "yes".

Progressus has assisted us in elevating our offer to the market within PSA/ERP and helped us win new clients – a real competitive differentiator."



Duncan Kerr

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