

# PROGRESSUS PROVIDES THE POSSIBILITY TO HANDLE ANY KIND OF PSA/ERP-DATA IN WHICHEVER WAY WE WANT TO!



## What was the challenge that needed to be addressed?

Our business runs on projects and we needed to manage the setup of our own project accounting. The system support that we needed had to support our business in a structured and efficient way as well as belonging to the Microsoft eco-system, and the solution that we had at the time was not meeting our requirements.

At the same time, we had a client with similar project accounting needs, as well as a business opportunity to grow our business by offering a top-level PSA/ERP-solution to the clients of a sister company where we knew many clients had the same challenge.

## Why was the Progressus-solution chosen?

The Progressus solution was chosen because it is a very competent system with a wide array of functions and possibilities, covering more than we needed, but also as a strong and competitive offer to our customers. Added to that, it was also something that we felt we could represent as a partner when meeting potential clients. Not only due to us being users ourselves, but really to fundamentally address what kind of specific issues and worries a potential client has regarding a new PSA/ERP-system.

We are very pleased with the Progressus solution and would like to mention the subscription order functionality as one of the highlights. Also, not to forget, we are really impressed with the level of support and dedication that we get from Progressus Europe.

## About Goodfellows

- Consultants within the ERP-business, who deliver a solution rather than a system and to a fixed, budgetable, monthly cost.
- Offers a complete business system solution for small and medium-sized enterprises in terms of IT-operation and support.
- Certified Microsoft Gold Partner.
- The headquarters is situated in Gothenburg, Sweden.
- Goodfellows was started in 2019 and has since then grown with approximately 300%.

**“Progressus provides us with the possibility to handle any kind of relevant PSA/ERP-data in whichever way we want to. This, along with a high level of service makes us very happy with our choice.”**



**Åsa Lindell**

Chief Operating Officer | Goodfellows



**Maria Gårdman**

Business consultant Dynamics 365 BC  
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